



# Devoted Health is coming to your area.

## New markets, new selling opportunities

Hi Agent, Agencies, and FMOs,

This year, we're bringing **the fastest-growing Medicare Advantage plan in the country** to even more people. We can't wait to work with you and your team to make AEP 2023 a success.

### Spread the news to your team

To kick off this exciting time of year, forward this email with this short [sell sheet](#) with the agents or agencies in your organization to help them learn more about Devoted Health. Interested agents can register to sell with us and sign up for notifications about our events, trainings, and our certification kickoff in June.



Devoted Health, Inc., PO Box 211037, Eagan, MN 55121

Pending CMS approval of 2023 contracts.

Devoted Health is an HMO and PPO plan with a Medicare contract. Our D-SNPs also have contracts with State Medicaid programs. Enrollment in our plans depends on contract renewal.



Hello!

Thank you for your interest in contracting with Devoted Health Plans. We have top doctors, cutting edge technology, and personalized care teams that help us provide high quality healthcare to our members. We're on a mission to make healthcare better — [learn more](#) about the Devoted Health Difference! We are excited to partner with you and look forward to working together.

Commission Type	Commission Type
<p data-bbox="269 646 602 688"><b>DIRECT PAYEE</b></p> <p data-bbox="110 732 732 835">This means your enrollment commission will be paid directly to you by Devoted Health.</p> <p data-bbox="110 879 743 1020">You must hold an active health insurance license, be contracted, certified, and appointed before you can market Devoted Health PY2023 benefits.</p> <p data-bbox="110 1058 591 1094"><u>How to Access the Agent Portal</u></p> <ol data-bbox="159 1131 672 1199" style="list-style-type: none"><li>1. Register to sell <a href="#">here</a>.</li><li>2. Start the Certification Process.</li></ol>	<p data-bbox="963 646 1341 688"><b>INDIRECT PAYEE</b></p> <p data-bbox="789 732 1471 873">This means your enrollment commission will be paid directly to your agency or FMO; normally this is for captive agents paid by agency.</p> <p data-bbox="789 911 1269 947"><u>How to Access the Agent Portal</u></p> <ol data-bbox="837 984 1497 1236" style="list-style-type: none"><li>1. Register to sell <a href="#">here</a>.</li><li>2. Start the Certification Process.</li><li>3. Once registered, email Fabian Insurance Services <a href="#">here</a> with the agent/agency's name and NPN stating that the agent should be an indirect payee. For an example, click <a href="#">here</a>.</li></ol>

For assistance, call Fabian Insurance Services at 863-274-5555 or send an email to [info@fabianfmo.com](mailto:info@fabianfmo.com).

Please review Devoted release / Transfer Policy & Timeline:

**Immediate Release:**

- Brokers will need to get a release from their upline on company letterhead or form dated with a current and future effective date of the release and signed by the principal.
- The release letter or form must be sent via email to: [agent-support@devoted.com](mailto:agent-support@devoted.com) and the appropriate staff must be copied to the email communication from the agency (e.g FMO, GA, etc.)
- It will take up to 3-5 business days for Devoted to process the request.
- All parties will be notified via email once the release has been processed.

## Delayed Release:

- If an immediate release is not granted by a brokers upline, a request for a delayed release can be made by sending an email to [agent-support@devoted.com](mailto:agent-support@devoted.com) and include the intent to be released from your upline.
- The delayed release email will start the clock for the 3rd month (90 calendar days) window.\*
- A broker can continue to write business until the 3rd month period is satisfied.
- All parties will be notified via email once the delayed release has been processed.

\*Please reference release timeline below for specific processing effective dates:

### Release Timeline

Requests Received	Immediate Release Requests Effective	Delayed Release Requests Effective
1/2 - 6/31	Processed within 5 calendar days	Processed 90 days post request
7/1 - 9/30	Processed within 5 calendar days	Effective 1/2
10/1 - 12/31	Processed within 5 calendar days	Effective 4/1